

COURSES TAUGHT IN ENGLISH - 2016

INTERNATIONAL BUSINESS

LEVEL	CODE	COURSE	PREREQUISITE	CHAR	CRED	THEO	PRAC	TOT
3	3586	INTRODUCTION TO INTERNATIONAL BUSINESS	6510 ECONOMÍA Y EMPRESA (not available in English)	O	4	4	0	4
5	2385	FUNDAMENTALS OF GLOBAL MARKETING	3325 MACROECONOMÍA / MACROECONOMICS	O	3	2	2	4
5	3587	THEORY OF INTERNATIONAL TRADE	3325 MACROECONOMÍA / MACROECONOMICS 3278 EXPORTACIÓN, IMPORTACIÓN Y ADUANAS (not available in English)	O	4	4	0	4
6	4126	COMMERCIAL STRATEGIES AND INTERNATIONAL PRICES	3587 THEORY OF INTERNATIONAL TRADE	O	3	2	2	4
6	4128	INTERNATIONAL LOGISTICS I	3584 MODELOS PARA LA TOMA DE DECISIONES	O	4	4	0	4
7	3590	INTERNATIONAL LOGISTICS II	4128 INTERNATIONAL LOGISTICS I	O	4	4	0	4
7	4130	GLOBAL HUMAN RESOURCES	2316 GESTIÓN DE NEGOCIOS (not available in English)	O	3	2	2	4
7	4131	INTERNATIONAL TRADE FINANCE I	4126 ESTRATEGIAS COMERCIALES Y PRECIOS INTERNACIONALES / COMMERCIAL STRATEGIES AND INTERNATIONAL PRICES	O	4	4	0	4
7	4132	GLOBAL STANDARDS REQUIREMENTS	2287 ESTUDIO DE MERCADO	O	3	2	2	4
8	3328	INTERNATIONAL PRODUCT DEVELOPMENT	4133 INTELIGENCIA DE MERCADOS INTERNACIONALES	O	4	4	0	4
8	4135	INTERNATIONAL TRADE FINANCE II	4131 INTERNATIONAL TRADE FINANCE I	O	4	4	0	4
9	4137	STRATEGIC ALLIANCES	4135 INTERNATIONAL TRADE FINANCE II	O	4	4	0	4
9	4141	GLOBALIZATION AND FOREIGN DIRECT INVESTMENT	2321 GESTIÓN DE SISTEMAS DE INFORMACIÓN GERENCIAL	O	4	4	0	4

BUSINESS ADMINISTRATION

LEVEL	DEP.	COURSE	PREREQUISITE	CHAR	CRED	THEO	PRAC	TOT
7	2492	NEGOTIATION AND DISPUTE RESOLUTION	2708 RELACIONES LABORALES	E	3	2	2	4

LEVEL: Refers to the level of studies of the study plan (10 levels along 5 years of studies).

PREREQUISITE: Exchange students are not required to have satisfied course prerequisites at their home universities. If you have questions, you may ask for advice as well as for the full description of the courses.

CHAR: (Character) O=Obligatory; E= Elective for ULima students.

TOT: (Total) number of hours per week in classroom.

This is a listing of tentative courses. The class schedule will be available beginning March 2017.